& Comprehensive Report

Delivery Date: Sep 09, 2024 Subscriber No: 716000061 Ticket Key: 202409095006080132 Reference: sample report

Address:	Level 27 and 28 ExquandraTower, Lot 1A, Exchange Road conrer jade Street, Ortigas Center, Pasig, Metro Manila ss: Philippines		
Telephone(s):			
D-U-N-S	71-879-2567		
Number:			
IDENTIFICATION	I & SUMMARY		~
IDENTIFICATION	J		
D-U-N-S Number:		Tax Identification Number(TIN):	E-Mail:
71-879-2567		009-172-027-000	inq@samplephilscorp.com
Registration No.:		Telephone(s):	Website:
CS12345678		(+63) 2 87779999	www.samplephilscorp.com
		Facsimile(s):	
		(+63) 2 87654321	
SUMMARY			
Type of Business:		Paid-up Capital:	Court Cases:
Corporation		PHP37,456,000.00	Yes
History:		Line of Business:	Employees:
Clear		General Contractors - industrial plant construction	800 Estimated (Total)
Start:			Principal:
1976		SIC:	Marie Grace T. Vera Cruz
		1629-0500	Chairman
		1542-0100 8711-0400	
		1731-0000	
Control: 1975		1711-0401	

Currency

All monetary amounts quoted in this report are shown in Philippine Peso (PHP), unless otherwise stated.



Address

Level 27 and 28 ExquandraTower, Lot 1A, Exchange Road conrer jade Street, Ortigas Center, Pasig, Metro Manila マリア Philippines

RISK EVALUATION

Risk Indicator

D&B Rating

FINANCIAL SUMMARY

3	FYE	Dec 31, 2023
3A3	Currency	Philippine Peso
	Revenue	PHP 2,786,437,030
	Net Worth	PHP -1,955,348,334
	Total Asset	PHP 1,176,868,289
	Total Liabilities	PHP 3,132,216,623
	Net Profit after Tax	PHP -191,308,686

FINANCIAL RATIOS

Current Ratio	0.29
Quick Ratio	0.16
Profit Margin / Return on Sales	-6.87%
Return on Assets	-16.26%
Total Debt to Net Worth	-160.19%

RISK ASSESSMENT V **Risk Indicator** Risk Level of the Company is : FAIR 3 High(4) Low(1) **D&B** Rating **Former Rating Financial Strength Risk Indicator** Undetermined 3A 3 Based on net worth Fair (Slightly greater than average Risk - Monitor closely)

The Dun & Bradstreet Rating of 3A3 indicates:

A Financial Strength of Philippine Peso 31,950,000 - 212,999,999 (Based on net worth) and a Risk Indicator which is Fair (Slightly greater than average Risk - Monitor closely).

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PUBLIC RECORD INFORMATION

COURT CASES

Subject has court case listing based on available D&B records from January 1983 to Jul 23, 2024		
Charge Date:	Aug 31, 2011	
Charge Number:	102797	
Chargee:	BPI/MS INS. CORP.	
Other Information:	Nature of Case: Sum of Money (Dismissed)	
Charge Date:	Jul 01, 2003	
Charge Number:	49954	
Chargee:	GOODYEAR STEEL PIPE	
Other Information:	Nature of Case: Sum of Money	
Charge Date:	Jan 26, 1999	
Charge Number:	99-36594	
Chargee:	C.C. JR. RENT A CAR	
Other Information:	Nature of Case: Sum of Money	
Charge Date:	Apr 07, 1997	
Charge Number:	55050	
Chargee:	PHIL. CHARTER INSURANCE CORP.	
Other Information:	Nature of Case: Sum of Money	

The records items above under 'Court Cases' may have been paid, vacated, settled or released prior to the date this report was printed.

BANKS		*
Bank Name:	SAMPLE PHILIPPINES BANK CORPORATION	
Branch:	Head Office	
Address:	13 N Domingo Street City Of San Juan, Metro Manila 1500 Philippines	

Information in this report may not represent the full extent of subject's bank relationships.

CURRENT INVESTIGATION

INVESTIGATION INFORMATION

On Jul 23, 2024, Juan dela Cruz, Chairman and President, declined all information.

Subject Company is engaged in construction such as industrial plant, buildings, and other structures.

Upon checking in PCAB's online site, the Subject Company was granted a Contractor's License with Principal Classification of General Engineering and Category A under PCAB License No. 12345 and is valid until June 30, 2023.

Based on Note 1 of Audited Financial Statement 2021, the COVID-19 pandemic has affected the company operations due to quarantine measures imposed by the government.

Management still believed that it can overcome pandemic through effective cost control and with a positive equity during these challenging years.

In Note 17, amendment of Articles of Incorporation for the increase in Authorized Capital Stock from PHP50 million to PHP100 million with pre-emptive rights to Stockholders of records as of December 16, 2019...

... has pending from Securities and Exchange Commission office due to pandemic affected schedules.

In Note 18, the compensation of key management personnel for the year amounted of PHP2,892,000.

Registry details are from the Securities and Exchange Commission (SEC).

External auditor, Peter John De Jesus (No.0987-AR-1), is accredited by SEC.

HISTORY

SAMPLE PHILIPPINES CORPORATION started its operations in 1976 and was registered on Nov 12, 2015 as a Corporation.

V

It was registered with the Securities Exchange Commission under the registration number of CS12345678, Mandaluyong City, Metro Manila, Philippines.

It general contractors - industrial plant construction. An establishment of about 48 year(s), Marie Grace T. Vera Cruz, Chairman, currently heads the company.

CHANGES IN LEGAL NAME

Previous Name:	Philippine Sample Corporation
Change to:	Present Name
Date of Change:	Aug 08, 2008

CAPITAL

Authorized Capital:	PHP149,824,000.00
Issued Capital:	PHP37,456,000.00
Paid-up Capital:	PHP37,456,000.00
Ordinary Shares:	PHP37,456,000.00 at par value 100.00

SHAREHOLDERS AND SHAREHOLDINGS

The following details represent the Full Shareholders List.

ORDINARY SHARES

Name	Country	Shares Held	% of Shareholders
Sample Philippines Holding Corporation		48,750,000	130.153
GRAB PH HOLDINGS Inc.	Philippines	22,473,400	59.999
GRAB TAXI HOLDINGS PTE. Ltd.	Singapore	14,982,300	40.000
Juan Dela Cruz		200,000	0.534
Peter Reyes		200,000	0.534
Jess Lopez		200,000	0.534
Manuel Santos		200,000	0.534
John Cruz		200,000	0.534

Peter Henry Oey		100	0.000
Marie Grace T. Vera Cruz		100	0.000
Jesse Stefan Ho Maxwell		100	0.000
Total of Shareholders:	5		
Shareholder as at:	Jun 13, 2023		
Shareholding at:	PHP37,456,000		
This information provided by:	stock exchange		

CHANGES IN CAPITAL

The following changes were confi	rmed by the local registry office.

Date of Change:	Aug 28, 1990
Capital Type:	Authorized Capital
Nature of Change:	increased
From:	PHP20,000,000.00
То:	PHP30,000,000.00
Date of Change:	Jul 14, 2000
Date of Change: Capital Type:	Jul 14, 2000 Authorized Capital
-	
Capital Type:	Authorized Capital

LINKAGE

PARENT

Name:	SAMPLE PHILIPPINES HOLDING CORPORATION
DUNS:	722653045
Location:	5th Floor, Pacific Star Building, Sen. Gil Puyat Avenue Salcedo Village, City Of Makati, Metro Manila 1227 Philippines
Holds Shares in Subject:	97.99%

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AFFILIATES

Name:	AYALA LAND, INC.
DUNS:	718682222
Location:	Tower One & Exchange Plaza, City Of Makati, Metro Manila 1226 Philippines
Subject holds shares in affiliate:	%
Operates as:	Engaged in real estate construction, development, leasing and se
Name:	SAMPLE PHILIPPINES BUYER CORPORATION
DUNS:	722652575

SUBSIDIARIES

Name:	SAMPLE PHILIPPINES TRANSPORTATION SERVICES CORPORATION
DUNS:	722658804
Location:	3rd Floor, 20 Lansbergh Place, Tomas Morato Avenue corner Scout Castor Street, Quezon City, Metro Manila 1100 Philippines
% of Shares Owned:	Subject holds 90% of shares in Subsidiary
Name:	SAMPLE PHILIPPINES RETAIL CORPORATION
DUNS:	722658580
Location:	Eiffel Building, 8 Rue Cassini Street, Ermita, Manila, Metro Manila 1000 Philippines
% of Shares Owned:	Subject holds 100% of shares in Subsidiary
Name:	SAMPLE PHILIPPINES HOTEL AND CASINOS CORPORATION
DUNS:	722658812
Location:	SPCGC Corporate Office, Sample Hotel and Casino Manila M.H. Del Pilar corner Pedro Gil Streets,, Malate, Manila, Metro Manila 1003 Philippines
% of Shares Owned:	Subject holds 100% of shares in Subsidiary
Name:	SAMPLE PHILIPPINES FOOD CORPORATION
DUNS:	722657848
Location:	JME Building, No. 8982 Ayala Avenue corner Legaspi Street, Legaspi Village, City Of Makati, Metro Manila 1229 Philippines
% of Shares Owned:	Subject holds 95% of shares in Subsidiary
Name:	SAMPLE PHILIPPINES MEDIA CORPORATION
DUNS:	722657624
Location:	24th Floor, JME Building, No. 8982 Ayala Avenue corner Legaspi Street, Legaspi Village, City Of Makati, Metro Manila 1229 Philippines
% of Shares Owned:	Subject holds 100% of shares in Subsidiary

BRANCHES

The principal branch location(s) are as follows:				
D-U-N-S:	722930690			
Address:	Barangay Balagtas, Santo Tomas, Batangas 4200 Philippines			
Location Type:	Office			

GROUP

Subject is a member of The Sample Group of Companies.

PRINCIPALS

CORPORATE DIRECTORS

Name:	Marie Grace T. Vera Cruz
Nationality:	Philippines
Name:	Jesse Stefan Ho Maxwell
Nationality:	Philippines
-	
-	
Name:	Peter Henry Oey

EXECUTIVES

Name:	Marie Grace T. Vera Cruz
Current Title:	Chairman
Other Current Title:	Chief Executive Officer
Name:	Jesse Stefan Ho Maxwell
Current Title:	Director
Name:	Peter Henry Oey
Current Title:	Director
Name:	Adrian Benitez
Current Title:	Treasurer
Name:	Arlene M. Maneja
Current Title:	Company Secretary
Name:	Erasto Miguel Aguila
Current Title:	assistant Company Secretary
P	

OPERATIONS

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LINE OF BUSINESS

- General Contractors industrial plant construction (1629-0500)
- Engaged as commercial and office building contractors (1542-0100)
- Engaged in construction and civil engineering (8711-0400)
- Contractors electrical work (1731-0000)
- Engaged as mechanical contractor (1711-0401)

PURCHASES

Purchasing Territory Local: 20% International: 80% Imports from Finland Canada Germany **United States** Australia Asia **Purchasing Terms** Local Purchase Terms: Terms Open Account 30 to 60 days **Import Terms:** Terms Letter of Credit SALES **Sales Territory** Local: 100% **Selling Terms Local Sales Terms:** Terms Contract **Progress Payments**

CUSTOMERS

Name/Type	Loc	ation
SAMPLE PHILIPPINES TELECO	MMUNICATIONS CORPORATION Phi	lippines
SAMPLE PHILIPPINES VENDO	R CORPORATION Phi	lippines
SUPPLIERS		
Duns No	Supplier Name	Country
722656220	SAMPLE PHILIPPINES ELE CORPORATION	CTRIC Philippines
722657913	SAMPLE PHILIPPINES DEV	/ELOPER Philippines
PAYMENTS REPORTED		
Amounts may be rounded to i	nearest figure in prescribed ranges)	
DUNS:	722656220	
Date:	Mar 31, 2023	
Payment record:	Prompt	
Currency:	Philippine Peso	
Payment Terms:	30 days	
DUNS:	722657913	
Date:	Mar 31, 2023	
Payment record:	Prompt	
Currency:	Philippine Peso	
Payment Terms:	60 days	
Last Sale:	1 month	
EMPLOYEES		
Employee(s) - Current		
Total Employees:	800 Estimated as at May 17, 2	024

Subject was awarded:

ISO 9001:2008 on Feb 15, 2022

LOCATION

CURRENT LOCATION

Size of premise:	500 square meter(s)
Type of Occupation:	Owned
Location:	Central business district
Premises used as:	Administrative office

REGISTERED ADDRESS

Level 27 and 28 ExquandraTower, Lot 1A, Exchange Road conrer jade Street, Ortigas Center Pasig Metro Manila Philippines

FORMER ADDRESS

20th Floor, JME Building No. 8982 Ayala Avenue corner Legaspi Street, Legaspi Village Makati 1229 Metro Manila, Philippines

24th Floor, Sample Building No. 8888 Testing Avenue corner Example Street, Sampling Village Makati 1229 Metro Manila, Philippines

Level 27 and 28, Exquandra Tower Lot 1A, Exchange Road conrer jade Street, Ortigas Center Pasig 1605 Metro Manila, Philippines

FINANCIAL INFORMATION

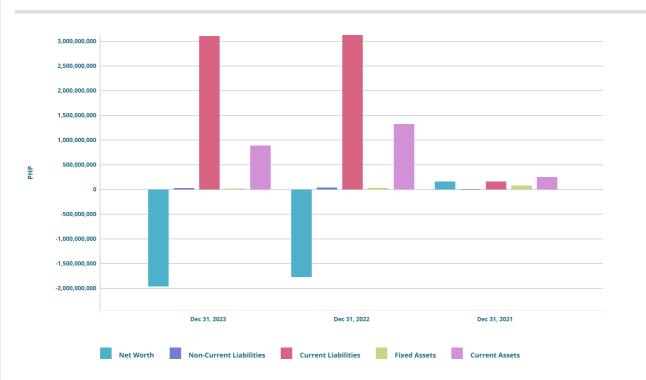
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COMPARATIVES

Particulars	Fiscal Dec 31, 2019	Fiscal Dec 31, 2020	Fiscal Dec 31, 2021	Fiscal Dec 31, 2022	Fiscal Dec 31, 2023
	РНР	РНР	РНР	РНР	РНР
Current Assets	270,163,070	269,639,987	251,226,103	1,317,705,178	886,829,270
Current Liabilities	156,465,771	158,914,587	154,525,193	3,124,147,919	3,102,074,221
Working Capital	113,697,299	110,725,400	96,700,910	-1,806,442,741	-2,215,244,951
Other Tangible Assets	44,955,913	61,482,291	72,759,315	72,483,009	290,039,019

Non-Current Liabilities	0	15,000,000	8,000,000	36,259,295	30,142,402
Tangible Net- Worth	158,653,212	157,207,691	161,460,225	-1,770,219,027	-1,955,348,334
Revenue	646,483,436	544,214,450	700,959,892	1,775,523,391	2,786,437,030
Profit (Loss) After Tax	31,990,088	1,560,227	7,355,304	-13,538,953	-191,308,686
Inventory	171,107,160	176,611,001	154,244,101	0	0
Cash & Bank	20,799,037	10,803,901	12,560,032	138,528,813	93,739,650
Accounts Receivable	76,297,616	70,634,087	62,379,721	907,512,667	411,720,480
Fixed Assets	44,955,913	61,482,291	72,759,315	21,911,735	17,249,445
Accounts Payable	75,251,445	87,983,838	91,285,866	98,022,691	96,246,446
Intangibles	0	0	0	73,630	0

HISTORICAL PERFORMANCE: BALANCE SHEET



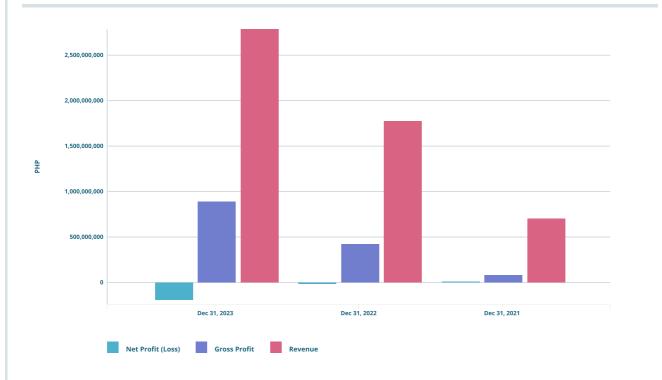
BALANCE SHEET

Assets	Fiscal Dec 31, 2019 PHP	Fiscal Dec 31, 2020 PHP	Fiscal Dec 31, 2021 PHP	Fiscal Dec 31, 2022 PHP	Fiscal Dec 31, 2023 PHP
Cash & Bank	20,799,037	10,803,901	12,560,032	138,528,813	93,739,650
Inventory	171,107,160	176,611,001	154,244,101	0	0
Deposit-Short Term	732,350	815,860	311,990	0	0
Accounts Receivable	76,297,616	70,634,087	62,379,721	907,512,667	411,720,480
Other Receivables		0		24,409,355	76,799,045
Prepayments	789,198	476,199	352,991	2,581,095	18,294,104
Deferred Taxation	437,709	410,811	148,160	0	0

Other Current Assets	0	9,888,128	21,229,108	244,673,248	286,275,991
Total Current Assets	270,163,070	269,639,987	251,226,103	1,317,705,178	886,829,270
Leasehold Improvements		0		8,055,352	4,142,165
Plant & Equipment	41,056,716	58,016,339	64,735,128	0	0
Furniture Fixtures & Fitting		0		36,822	24,083
Office Equipment		0		4,839,477	629,411
Assets in Construction		0		8,980,084	12,453,786
Buildings & Buildings Improvements	3,899,197	3,465,952	8,024,187		
Total Fixed Assets	44,955,913	61,482,291	72,759,315	21,911,735	17,249,445
Total Investments	0	0	0	0	0
Long-Term Deposits		0		4,700,000	342,400
Other Assets		0		45,871,274	45,575,193
Deferred Taxation					226,871,981
Total Other Assets	0	0	0	50,571,274	272,789,574
Software				73,630	
Total Intangibles	0	0	0	73,630	0
TOTAL ASSETS	315,118,983	331,122,278	323,985,418	1,390,261,817	1,176,868,289
Liabilities	Fiscal Dec 31, 2019 PHP	Fiscal Dec 31, 2020 PHP	Fiscal Dec 31, 2021 PHP	Fiscal Dec 31, 2022 PHP	Fiscal Dec 31, 2023 PHP
Accounts Payable	75,251,445	87,983,838	91,285,866	98,022,691	96,246,446
Other Payables / Accruals		0		541,398,586	786,000,808
Provision Income Tax	1,791,711	296,662	859,605	40,947,056	0
Lease Liabilities		0		820,900	724,424
		0		020,000	
Deferred Income	76,297,615	70,634,087	62,379,722	0	0
Deferred Income Other Current Liabilities	76,297,615 3,125,000		62,379,722 0		
Other Current		70,634,087		0	0
Other Current Liabilities Due to Related		70,634,087		0 34,699,335	0 19,094,298
Other Current Liabilities Due to Related Parties Total Current	3,125,000	70,634,087 0	0	0 34,699,335 2,408,259,351	0 19,094,298 2,200,008,245
Other Current Liabilities Due to Related Parties Total Current Liabilities	3,125,000	70,634,087 0 158,914,587	0	0 34,699,335 2,408,259,351 3,124,147,919	0 19,094,298 2,200,008,245 3,102,074,221
Other Current Liabilities Due to Related Parties Total Current Liabilities Deferred Taxation Provident &	3,125,000	70,634,087 0 158,914,587 0	0	0 34,699,335 2,408,259,351 3,124,147,919 0	0 19,094,298 2,200,008,245 3,102,074,221 2,035,250
Other Current LiabilitiesDue to Related Parties Total Current LiabilitiesDeferred TaxationProvident & Pensions	3,125,000	70,634,087 0 158,914,587 0 0	0	0 34,699,335 2,408,259,351 3,124,147,919 0 32,097,594	0 19,094,298 2,200,008,245 3,102,074,221 2,035,250 25,341,900

TOTAL LIABILITIES	156,465,771	173,914,587	162,525,193	3,160,407,214	3,132,216,623
Capital	49,750,000	49,750,000	49,750,000	37,456,000	37,456,000
Share Premium	18,000,000	18,000,000	18,000,000	0	0
Retained Earnings (Loss)	90,903,212	89,457,691	93,710,225	-1,807,601,397	-1,998,910,084
Remeasurement gains/loss					6,105,750
TOTAL EQUITY	158,653,212	157,207,691	161,460,225	-1,770,145,397	-1,955,348,334
TOTAL LIABILITIES & EQUITY	315,118,983	331,122,278	323,985,418	1,390,261,817	1,176,868,289

HISTORICAL PERFORMANCE: PROFIT & LOSS



PROFIT & LOSS

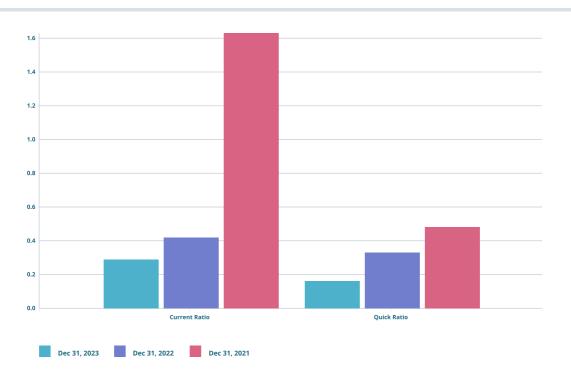
Particulars	Fiscal Dec 31, 2019 12 Month(s) PHP	Fiscal Dec 31, 2020 12 Month(s) PHP	Fiscal Dec 31, 2021 12 Month(s) PHP	Fiscal Dec 31, 2022 12 Month(s) PHP	Fiscal Dec 31, 2023 12 Month(s) PHP
Revenue	646,483,436	544,214,450	700,959,892	1,775,523,391	2,786,437,030
Less: Cost of Sales	-544,097,584	-488,303,550	-622,699,747	-1,352,357,395	-1,898,239,775
Gross Profit (Loss)	102,385,852	55,910,900	78,260,145	423,165,996	888,197,255
Total General Expenditure	-45,568,995	-42,119,335	-54,472,999	-493,209,482	-1,407,551,746
Net Operating Profit (Loss) Before Taxation	56,816,857	13,791,565	23,787,146	-70,043,486	-519,354,491
Other Non- Operating Income		0		114,139,843	172,775,591
Depreciation & Interest	-11,116,731	-11,632,632	-13,980,074	-16,688,254	-12,223,650

Net Profit (Loss) Before Taxation	45,700,126	2,158,933	9,807,072	27,408,103	-358,802,550
Income Tax	-13,710,038	-598,706	-2,451,768	-40,947,056	167,493,864
Net Profit(Loss) after Tax	31,990,088	1,560,227	7,355,304	-13,538,953	-191,308,686
Net Profit (Loss) After Taxation & Extraordinary Items	31,990,088	1,560,227	7,355,304	-13,538,953	-191,308,686
Prior Year Adjustments	-3,097,359	-3,005,748	-3,102,770	0	0
Plus (Minus) Retained Earnings b/forward	62,010,483	90,903,212	89,457,691	-1,794,062,444	-1,807,601,398
Retained Earnings (Loss) c/forward	90,903,212	89,457,691	93,710,225	-1,807,601,397	-1,998,910,084

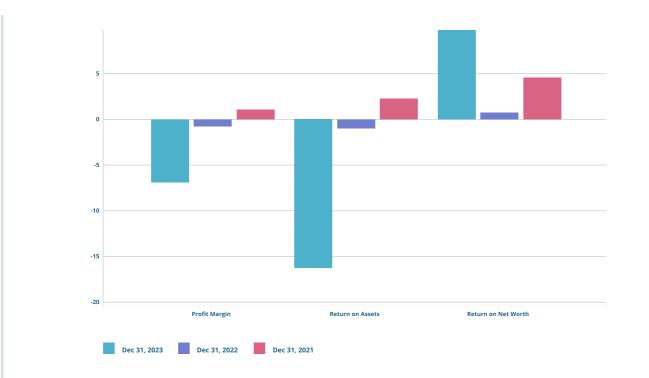
Accounts are audited by Constantino and Partners.

Accounts qualified by auditor: No.

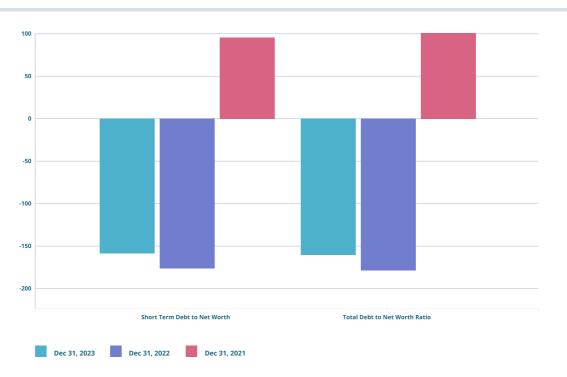
LIQUIDITY RATIOS



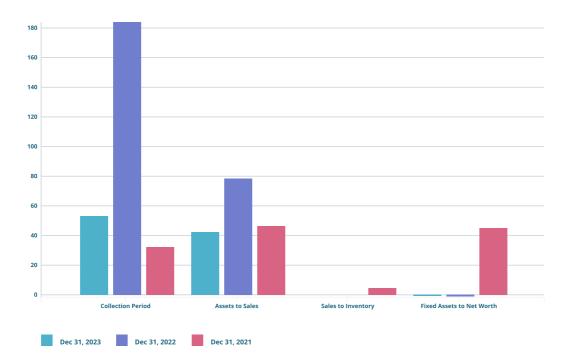
PROFITABILITY RATIOS







EFFICIENCY RATIOS



RATIOS

Particulars	Dec 31, 2019	Dec 31, 2020	Dec 31, 2021	Dec 31, 2022	Dec 31, 2023
PROFITABILITY RATIOS					
Profit Margin (%)	4.95	0.29	1.05	-0.76	-6.87
Return on Assets (%)	10.15	0.47	2.27	-0.97	-16.26
Return on Net Worth (%)	20.16	0.99	4.56	0.76	9.78
LIQUIDITY RATIOS					
Current Ratio	1.73	1.70	1.63	0.42	0.29
Quick Ratio	0.62	0.51	0.48	0.33	0.16
EFFICIENCY RATIOS					
Collection Period (days)	42	47	32	184	53
Asset to Sales (%)	48.74	60.84	46.22	78.30	42.24
Sales to Inventory (times)	4	3	5	0	0
Fixed Assets to Net Worth (%)	28.34	39.11	45.06	-1.24	-0.88
INDEBTEDNESS RATIOS					
Short Term Debt to Net Worth (%)	98.62	101.09	95.70	-176.48	-158.65
Short Term Debt to Inventory (%)	91.44	89.98	100.18	0.00	0.00
Total Debt to Net Worth (%)	98.62	110.63	100.66	-178.53	-160.19

PARTIAL ESTIMATES

Balance Sheet

Assets	Dec 31, 2018 PHP
Stock	117,870,362
Cash	16,252,043
Other Current Assets	314,454,361
Total Current Assets	448,576,766
Total Fixed Assets	248,771,230
Total Investments	21,882,900
Total Other Assets	75,225,994
TOTAL ASSETS	794,456,890
Liabilities	Dec 31, 2018 PHP
Other Current Liabilities	523,019,328
Total Current Liabilities	523,019,328
Non-Current Liabilities	47,779,641
TOTAL LIABILITIES	570,798,969
Issued Capital	247,969,210
Retained Earnings (Loss) b/f	37,471,418
Net Worth	285,440,628

Full Balance Sheet submitted did not balance.

Profit & Loss

	Dec 31, 2018 12 Month(s) PHP
Sales / Income	936,620,413
Gross Profit (Loss)	184,844,774
Net Operating Profit (Loss) Before Tax	184,844,774
Net Profit(Loss) before Tax	7,656,796
Net Profit(Loss) after Tax	2,744,773

V

CONCLUSION

FINANCIAL COMMENTARY

Sales was on an uptrend, attributed to the following reasons:

• increased market demand

Net Profit trend was Down, due to the following reasons:

• increase in selling/administrative costs

Net Worth was on a downtrend, due to:

• lower retained earnings as a result of recent losses

NEWS

Sep 13, 2022

www.manilatimes.net

Rebuilding the PH construction industry

AFTER two tumultuous years of a slowdown in construction projects, the Philippine construction industry is making a rapid recovery to make up for lost time.

Experiencing a record-high growth rate in 2021, bolstered by public spending on major infrastructure projects, the Philippine construction industry is expected to continue on an uptrend in 2022.

With construction being prioritized as a pillar of economic recovery, the local government has alsoallocated 28.1 percent of its fiscal year 2022 total budget to the Department of Public Works and Highways. The Build, Build, Build program also received a new lease on life, with the new administration vowing to continue the country's ambitious infrastructure program.

The positive news and developments have made their rounds across the construction industry, and the optimistic outlook can be felt from the ground up. In Procore's recently released "How We Build Now — Tracking Technology in Asia Pacific Construction" in 2022 benchmark report, about 98 percent of Filipino respondents expressed confidence about industry conditions over the next 12 months.

The Philippines is in a unique position to lead the pack when it comes to laying a digital foundation in construction. In fact, the country has shown itself to be a frontrunner on the digital maturity curve. Of all five markets surveyed in the report, the Philippines stands out for its optimism and rapid technology adoption — a winning formula for future success.

With strong governmental support, increased funding and investment into the local construction industry, there seems to be no stopping the upward trajectory. Though, despite the bright future ahead for the Philippines construction industry, there remain some dark clouds on the horizon.

Caution! Work in progress

High material costs and equipment, the labor shortage and an increasing number of safety incidents continue to plague the construction industry.

The cost of construction materials has soared to their highest level in the last 13 years. The high demand for workers remains, with nearly 6,000 construction workers falling out of work as a result of temporary closures and retrenchments following the pandemic. This past July, a rise in the number of workplace accidents in the country also prompted the House of Representatives to implement measures to criminalize violations of occupational safety and health standards.

APPENDICES

V

CUSTOMER SERVICE

Should you require any further information or have any questions, please contact your local Customer Service Center. **Philippines** subscribers please contact:

CRIF D-B Philippines, Inc.

7th Floor Grepalife Building, 221 Sen. Gil Puyat Avenue

Makati City 1200, Metro Manila, Philippines Tel. No: +63 (2) 8801-9397 Email Address: custcare.ph@crif.com

Inquiries should **always** contain the below minimum details:

- Full Company Name
- Full Headquarters Address
- Telephone Number
- Business Identification Number
- Contact Name
- Reference
- Order Date

The information in this report was last updated on Jul 23, 2024

D&B RATING GLOSSARY

The following ratings are available for businesses in Philippines:

D&B Rating - The D&B® Rating in Philippines consists of 2 parts, the Financial Strength Indicator and the Risk Indicator. The Financial Strength Indicator is based on either Net Worth of a current balance sheet or Issued Capital. **Risk Indicator** is used in conjunction with the Financial Strength Indicator. The Risk Indicator reflects D&B's opinion of the risk associated with trading with a specific business. The table below contains the values for the D&B Rating in Philippines.

Financial Strength Indicator

Financial Strength Indicato	r	Range Figures in Philippine Peso	
Net Worth	Capital	From	То
5A	5AA	1,065,000,000	and greater
4A	4AA	213,000,000	1,064,999,999
ЗА	ЗАА	31,950,000	212,999,999
2A	2AA	15,975,000	31,949,999
1A	1AA	7,988,000	15,974,999
A	AA	4,004,000	7,987,999
В	BB	2,002,000	4,003,999
С	СС	1,001,000	2,001,999
D	DD	511,000	1,000,999
E	EE	256,000	510,999
F	FF	128,000	255,999
G	GG	65,000	127,999
Н	НН	0	64,999

Alternate Ratings Used

NQ	Out of Business: Business has ceased to trade
NB	New Business: Less than 24 months
0	Financial Strength is undisclosed; or Assigned to companies that do not request credit in their normal activities (Bank, Brokerages, Insurance Co., Associations, Government, etc)
Ν	Negative Net Worth

FB		Foreign Branch		
BR		Domestic Branch		
DS		Assigned to records that requi can be assigned.	Assigned to records that require investigation before a rating can be assigned.	
Risk Indicator	Condition	Credit Risk	Interpretation	
1	Strong	Minimal risk	Proceed with transaction - offer extended terms if required	
2	Good	Low Risk	Proceed with transaction	
3	Fair	Slightly greater than average risk	Proceed with transaction but monitor closely	
4	Limited	Significant level of risk	Review each case before	

			more information. Take suitable assurances before extending credit, guarantees may be needed
-	Undetermined	Undetermined Risk	Insufficient information to assign a Rating

extending credit and obtain

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